



Analysts Briefing

For the Period ended September 30, 2021

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Commencement of operations	April 1992
Sponsors	Fauji Foundation Group (71.91%)
Entity Rating	AA+(by PACRA)
Market capitalization - Rupees in billion	29
Market share of deposits	5.1%
Branches / sub branches - in Pakistan	537 (including 95 islamic branches)
Cities / towns covered	162
International presence	Wholesale branch in Bahrain Rep.office in Beijing, China
Customers	1.86 million
Capital Adequacy Ratio - as at Sep 30, 2021	14.2%
ATMs across Pakistan	639
Staff Strength - September 30, 2021	7,611

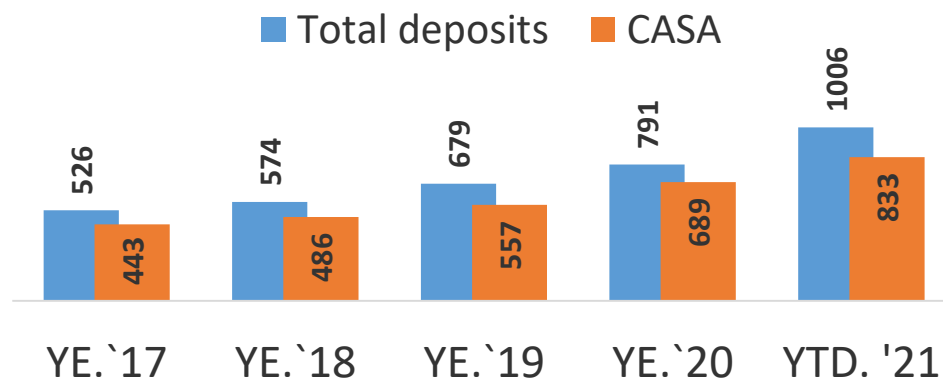
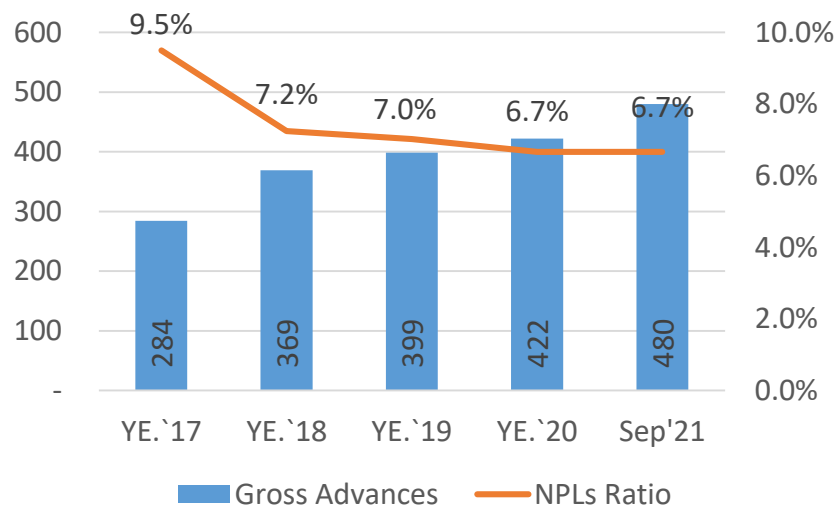
Overview – September 30, 2021

- Askari Bank crossed the milestone of one trillion deposit, (*Rs.1.006 trillion*)
- AKBL deposits grew by 27% during current year (industry growth of 11%)
- AKBL advances grew by 14% (industry 9%)
- AKBL amongst a few banks to post year-on-year growth in NII mainly enabled by volumetric growth
- Business NFIs (fee, commission and FX) increase by 20%
- Overall NFIs declined by 7% mainly due to higher gains realized last year
- Operating profit increased by 3%, however due to higher provisions, PAT declined by 17%
- Slight change in deposit mix in favor of fixed over savings to align with expected rise in interest rates
- AKBL won the ‘Runner up’ award in the ‘The Best Bank’ category amongst mid-size banks, awarded by the CFA Society Pakistan

Balance Sheet – as of September 30, 2021 (Rupees in million)



	Dec. '20	Sep.'21	YTD
ASSETS			
Cash, bank bal. & lendings	81,371	108,156	33%
Investments - net	449,687	573,252	27%
Advances - net	395,374	449,556	14%
Fixed & other assets	66,085	65,771	0%
Total Assets	992,517	1,196,735	21%
LIABILITIES			
Borrowings	84,164	74,971	-11%
Deposits & other accounts	791,187	1,006,021	27%
Subordinated debts	12,000	12,000	0%
Other liabilities	50,620	47,902	-5%
Total Liabilities	937,971	1,140,894	22%
EQUITY			
Share capital	12,603	12,603	0%
Reserves & un-app. profit	34,306	37,859	10%
Surplus on reval. of assets	7,637	5,379	-30%
Total Equity	54,546	55,841	2%





Profit & Loss	YTD'20	YTD'21	Change
Mark-up earned	61,256	55,821	-9%
Mark-up expensed	38,770	31,293	-19%
Net Interest Income (NII)	22,486	24,528	9%
Non Fund Income (NFI)	7,169	6,678	-7%
Total income	29,655	31,206	5%
Admin & other expenses	14,920	15,984	7%
Profit before provision and tax	14,735	15,222	3%
Provision -net	1,321	4,058	207%
Taxation	5,257	4,370	-17%
Profit after taxation	8,157	6,794	-32%
Earnings Per Share - Rupees	6.47	5.39	-17%

- NII improved over 9M'20 by 9%; mainly due to volumetric growth; Average earning assets grew by 16% and reduction in costly deposits .
- Aggregate non-mark-up income declined by 7 percent mainly due to lower gain on sale of securities. However trade and transaction fee commissions and foreign exchange incomes increased by 21 percent offsetting the decline in gain on sale of securities.
- Overall Administrative expenses increased by 7% mainly on account of investment in HR to serve the Bank's long term objectives. Expenses other than HR decline by 3%.
- Provisions include Rs 3.2 billion against a single corporate client which impacted certain other banks as well. Excluding this one-off, provision expense decline by 35% over corresponding period.



Earnings	Askari Bank	
	YE '20	YTD '21
Return on equity	25.5%	18.7%
Return on assets - annualized	1.2%	0.8%
Performance		
Cost to income ratio	50.6%	51.2%
Advances to deposits	53.3%	47.7%
Non-remunerative to total deposits	31.8%	28.5%
Asset Quality		
NPLs to gross advances	6.7%	6.8%
Provision coverage	93.1%	94.2%
Net NPLs to net advances	0.5%	0.4%
Capital		
Capital Adequacy Ratio	15.5%	14.2%



Thank You

Q & As